# **NB Private Equity Partners Limited**

Investing in private companies to generate long-term growth

#### Overview

NB Private Equity Partners (NBPE) is a London listed investment company focused on generating attractive long term returns by investing in a portfolio of direct investments in private companies, all hand selected by Neuberger Berman's team of experts.

- · Invests alongside top tier private equity managers, in their core areas of expertise
- · Primarily invested in the US, the largest and deepest private equity market
- A focus on companies that are expected to benefit from long term structural growth trends underpinned by a highly selective and responsible investment approach
- Leverages the strength of Neuberger Berman's platform, relationships, deal flow and expertise to access the most attractive investment opportunities

**\$27.70 / £21.88** NAV per share at 30 Nov 2023

2.4%

LTM NAV TR

\$0.94 / 4.5%

Annualised Dividends per Share / Dividend yield<sup>1</sup>

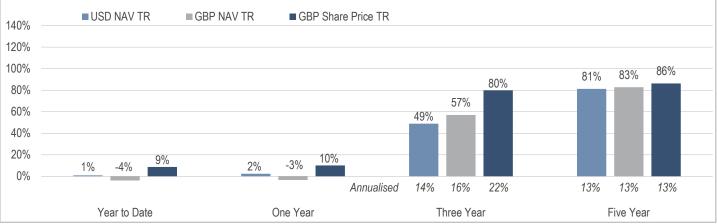
#### **Overview**

### Seek the best investments available, from premier private equity firms, in their core areas of expertise

|  | Portfolio - \$1.4bn of value   |  |
|--|--|--|
| 86   | 87%  | 53   |
| Portfolio companies;<br>8 other investments    | Fair value of top<br>50 companies  | Private equity managers invested alongside   |
|  | Performance Highlights   |  |
| Performance<br>– 2.4% LTM USD NAV total return | <ul> <li>2023 Realisations</li> <li>\$118 million of cash proceeds received<sup>2</sup></li> <li>\$87 million expected from the full sales of FV Hospital,<br/>Melissa &amp; Doug (fka branded toy company), one undisclosed<br/>investment and Petsmart partial sale, which are announced<br/>but not yet closed<sup>2</sup></li> </ul> | Strong liquidity position and<br>investment level<br>- \$324m of available liquidity<br>- 105% investment level as a % of<br>NAV |

## Performance (as of 30 November 2023)<sup>3</sup>

Year to Date, 1, 3, and 5 years



#### Investment Approach: Investing Alongside Top Tier Private Equity Managers

#### Advantages of NB Private Equity's Investment Approach

- Diversified across sector, manager, and company size
- Focus on the best opportunities control the investment decision
- ESG Due Diligence both manager and company-level assessment

#### Key Themes

#### Building a portfolio of companies that are expected to benefit from long term growth trends

NB Private Equity invests in companies that are expected to benefit from key themes, positioning the portfolio for a range of possible macro-economic conditions with a demonstrated ability to perform well in a challenging environment

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#### Long-term Secular Growth Trends

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 Target higher growth rates due to long-term trends/ behaviour changes

#### Businesses with Low Cyclicality

· Characterised by more defensive sectors or end-markets

Dynamic - can respond to market conditions

Fee efficiency - single layer of fees

#### Key Sectors

#### Technology

- · Significant exposure to software / security
- Diversified end markets / applications
- Mission-critical applications and sticky customer bases

#### Industrial Technology

• Broader tech applications including automation, distribution and fulfilment, and optics / sensing technology

#### Consumer/E-commerce

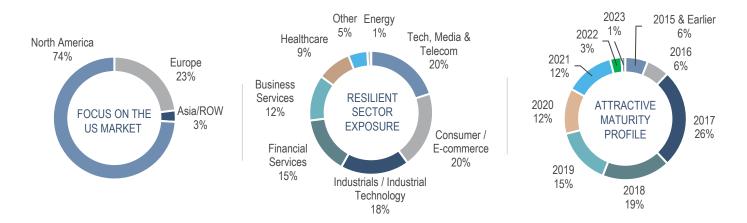
- · Emphasis on e-commerce delivery / models
- Companies with value-add products / services with limited cyclicality and strong brands and competitive positions

#### **Financial and Business Services**

- Differentiated, technology integrated businesses
- · Sticky and diverse customer bases

#### **Portfolio Overview**

#### Investing in buyout investments, with a strong bias towards the US and a focus on resilient sectors



### **New Investments During 2023**

• \$22 million invested in 2023, including equity follow-ons in Solenis and Renaissance Learning to support M&A

SOLENIS. RENAISSANCE

#### **Announced Realisations During 2023**

- \$118 million of cash proceeds received<sup>2</sup>
- \$87 million expected from the full sales of FV Hospital, Melissa & Doug (fka branded toy company), one undisclosed investment and Petsmart partial sale, which are announced but not yet closed<sup>2</sup>
- Realisations to date driven by full and partial sales, proceeds from the sale of public stock, partial liquidity events and realisations from legacy debt positions

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solarwinds TELXIUS Uber CERTION FOR HOSPITAL
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BoaVista CONCORD BIOTECH PET SMART
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| Company                       | Investment Year | Description  | Industry               | Value (\$ in mn) | % of Fair Value |
|-------------------------------|-----------------|--|------------------------|------------------|-----------------|
| <b>ACTION</b>                 | 2020            | European discount retailer   | Consumer               | \$77.9           | 5.8%            |
| USI                           | 2017            | Insurance brokerage and consulting services                                  | Financial Services     | \$62.0           | 4.6%            |
| osaic                         | 2019            | Independent network of wealth management firms                               | Financial Services     | \$56.5           | 4.2%            |
| SOLENIS                       | 2021            | Specialty chemicals and services provider                                    | Industrials            | \$46.9           | 3.5%            |
| CONSTELLATION                 | 2019            | Provider of vehicle remarketing services                                     | Business Services      | \$44.5           | 3.3%            |
| AutoStore OB.Auto             | 2019            | Leading provider of automation technology                                    | Industrials            | \$41.1           | 3.0%            |
| FORTN/                        | 2017            | Systems and solutions utilised in distribution centres                       | Industrials            | \$39.6           | 2.9%            |
| C O T I V I T I               | 2018            | Payment accuracy and clinical software solutions for the healthcare industry | Healthcare             | \$38.0           | 2.8%            |
| Business Services<br>Company* | 2017            | Business services company  | Business Services      | \$34.1           | 2.5%            |
| brandedcitie                  | <b>2017</b>     | North American advertising media company                                     | Communications / Media | \$33.9           | 2.5%            |
| Total Top 10 Investments      |                 |  |                        | \$474.5          | 35.1%           |

#### Top 10 Company Spotlight – 35% of Fair Value

Note: numbers may not sum due to rounding.

1. \$118 million received during 2023, of which \$20 million was attributable to announced sales in 2022, but received in 2023.

2. Pending realisations are subject to customary closing conditions. No assurances can be given the transactions ultimately close.

Note: The investments discussed do not represent all past investments. It should not be assumed that an investment listed was or will be profitable. The information supplied about the investment is intended to show investment process and not performance.

### NBPE's Manager: Neuberger Berman

## NBPE's Approach Leverages the Strength of the Neuberger Berman Platform

- Managing \$120 billion in Private Equity and Decades of Experience
   25+ average years' experience for senior investment professionals and 35 years in private equity
- Deep Resources
   300+ team members leveraging the broader
   Neuberger Berman platform<sup>1</sup>
- Industry Renowned
   A leading global private equity manager<sup>2</sup>

#### ESG Integrated

A A A A A rating by UN PRI for private equity ESG Integration<sup>3</sup>



| Ordinary Shares Key Facts                   | 30 November 2023          |
|---|---------------------------|
| Net Assets (\$ in millions)                 | \$1,288.4                 |
| NAV per Share (USD / GBP)                   | \$27.70 / £21.88          |
| Share Price                                 | £16.60                    |
| Discount                                    | (24.1%)                   |
| Annualised Dividend Yield on Share Price*** | 4.5%                      |
| Management Fee                              | 1.5%                      |
| Performance Fee                             | 7.5%; above a 7.5% hurdle |
| Ongoing Charges Ratio****                   | 1.9%                      |
| Index                                       | FTSE 250                  |
| Ticker                                      | NBPE                      |
| Class A Shares Outstanding                  | 46,512,606                |
| ISIN  | GG00B1ZBD492              |

#### How to Invest

# An investment in NBPE can be made by buying ordinary shares through a broker or financial intermediary. Ticker: NBPE

| Board of Directors        | Investment Manager                |
|---------------------------|-----------------------------------|
| William Maltby (Chairman) | NB Alternatives Advisers LLC      |
| Trudi Clark               | 325 N. St. Paul Street Suite 4900 |
| John Falla                | Dallas, TX 75201                  |
| Louisa Symington-Mills    | Email: IR_NBPE@nb.com             |
| Wilken Von Hodenberg      | Tel: +1.214.647.9593              |
|                           |                                   |

Pawan Dhir Note: numbers may not sum due to rounding.

\*Total Investments include approximately \$7.7 million of fund investments as of 30 November 2023 and \$7.7 million as of 31 October 2023.

\*\*Unfunded commitments are adjusted for amounts the Manager believes are unlikely to be called. As of 30 November 2023 (31 October 2023), unadjusted unfunded commitments were \$85.7 million (\$85.4 million), total private equity exposure was \$1.4 billion (\$1.4 billion), and the unadjusted commitment coverage ratio was 378% (371%). Unfunded amounts are to funds only and exclude direct investments committed to but not yet closed.

**Corporate Broker** 

100 Bishopsgate

London, EC2N 4JL

Jefferies International Limited

Tel: +44 (0) 20 7029 8766

\*\*\*Based on the most recent annualised dividend paid in August 2023 and the closing share price of £16.60 on 30 November 2023.

\*\*\*\*Ongoing Charges Ratio as of 31/12/2022

#### **Summary Balance Sheet**

| \$ in millions  | 30 November<br>2023<br>(Unaudited) | 31 October<br>2023<br>(Unaudited) |
|---|------------------------------------|-----------------------------------|
| Direct Equity Investments                             | \$1,256.0                          | \$1,225.3                         |
| Income Investments                                    | \$89.2                             | \$90.8                            |
| Total Investments*                                    | \$1,352.9                          | \$1,323.9                         |
| Investment level                                      | 105%                               | 105%                              |
| Cash / Liquid Investments                             | 113.7                              | 106.7                             |
| Credit Facility Drawn                                 | (90.0)                             | (90.0)                            |
| ZDPs  | (79.6)                             | (76.0)                            |
| Other   | (8.6)                              | (5.6)                             |
| Net Asset Value                                       | \$1,288.4                          | \$1,258.9                         |
| NAV per Share (\$)                                    | \$27.70                            | \$27.07                           |
| NAV per Share (£)                                     | £21.88                             | £22.31                            |
| Dividends Accrued/Paid in Period (\$)                 | \$43.8                             | \$43.8                            |
| Commitment Coverage**:                                |                                    |                                   |
| Available Liquidity (Including Liquid<br>Investments) | \$323.7                            | \$316.7                           |
| Adjusted Unfunded Commitments                         | \$42.7                             | \$44.2                            |
| Adjusted Commitment Coverage                          | 758%                               | 716%                              |

| ZDP Shares Key Facts |                 |
|----------------------|-----------------|
| Capital Entitlement  | 130.63p         |
| Maturity             | 30 October 2024 |
| GRY at Issuance      | 4.25%           |
| Ticker               | NBPS            |
| ISIN                 | GG00BD96PR19    |
| SEDOL                | BD96PR1         |

#### **More Information**

#### Website: <u>www.nbprivateequitypartners.com</u> Email: <u>IR\_NBPE@nb.com</u>

| Corporate Broker               | М  |
|--------------------------------|----|
| Stifel Nicolaus Europe Limited | Ke |
| 150 Cheapside                  | 70 |
| London, EC2V 6ET               | Lo |
| Tel: +44 (0) 20 7710 7600      | Te |

# Marketing Advisory

Kepler Partners 70 Conduit St. London, W1S 2GF Tel: +44 (0) 20 3384 8796

#### FOOTNOTES TO PAGE 1

- 1. Based on the most recent annualised dividend paid in August 2023 and the closing share price of £16.60 on 30 November 2023.
- \$118 million received during 2023, of which \$20 million was attributable to announced sales in 2022 but received in 2023. Pending realisations are subject to customary closing conditions. No
  assurances can be given the transactions ultimately close.
- All performance figures assume re-investment of dividends on the ex-dividend date and reflect cumulative returns over the relevant time periods shown. Three-year and five-year annualised returns are presented below the bars for USD NAV, GBP NAV, and GBP Share Price Total Returns.

#### FOOTNOTES TO PREVIOUS PAGE

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